1. Lead Conversion – standard lead fields are automatically converted to accounts, contact, and opportunity fields.

2. Dashboards cannot be created by using Standard Reports as Source Reports.

3. Which of the following is NOT a Standard Salesforce.com Functionality?
   A) Email to Lead
   B) Email to Case
   C) Web to Lead
   D) Web to case

4. Mandatory field while creating a User Record:
   Last Name
   Alias
   Email
   Username

   Community Nickname

   User License

   Profile

   Email Encoding

   Time Zone

   Locale

   Language

   Receive Approval Request Emails

   Role is not a mandatory field

   Username make a user record Unique!

5. A user successfully login's at 3:00 PM, What happens at 3:31 PM, if the Login hours for the user's Profile are set from 7:30 AM to 3:30 PM?

   User is logged out once he tries to do any DML (Data Manipulation) Operation i.e. Save, Edit etc.

6. Impact on the User of the Organization level Locale Changes – no impact as he keeps using his own default Locale

7. API's are not available for use in SF Professional Edition

8. Which Feature is not available in SF.com?

   A. Profile based Login Hours
   B. Profile based Login IP Ranges
   C. Organization based Login Hours
   D. Organization based Login IP ranges

9. Which of the following is the best way to make the Field Mandatory for everyone? – Field Level Security

10. Standard SF Applications – Sales, Call Center, Community, Marketing, not Service

11. Picklist Field cannot be used as an External ID

12. Multi Select Picklist cannot be on the controlling side of the dependent Picklist
    - A dependent Picklist is a custom or multi select Picklist for which the valid values depend on the value of another field called the controlling field. Controlling field can be any Picklist or checkbox field on the same record.

13. Validation rules do not get enforced on the Lead Conversion

14. On Lead Conversion, the Close Date of the newly created opportunity is automatically set to last day of current quarter

15. An administrator cannot change the profile settings of the Standard Solution Manager profile; only developer can make the change.

16. Queues help manage leads, cases, service contracts, and customer objects. Queues cannot be created on Account.

17. Valid business process – Sales, Lead, Support, Solution. Marketing Process is not a valid business process.

    Account does not support the Business Process!

    Contact does not need Business Process!

18. Master-Detail (1:n) – a parent-child relationship in which the master object controls certain behaviors of the detail object:
    - When a record of the master object is deleted, its related detail records are also deleted.
    - The Owner field on the detail object is not available and is automatically set to the owner of its associated master record. Custom objects on the detail side of a master-detail relationship cannot have sharing rules, manual sharing, or queues, as these require the Owner field.
    - The detail record inherits the sharing and security settings of its master record.
    - The master-detail relationship field is required on the page layout of the detail record.
    - By default, records can't be reparented in master-detail relationships. Administrators can, however, allow child records in master-detail relationships on custom objects to be reparented to different parent records by selecting the

Allow reparenting option in the master-detail relationship definition.

- Don't exceed 10,000 child records for a master-detail relationship

Two master-detail relationships on the junction object can't have the same master object (can't create many-to-many self-relationship)

Lookup (1:n): links two object together, but has no effect on deletion or security. When define a lookup relationship, data from one object can appear as a custom related list on page layouts for the other object.

Many to many (n:n): use master-detail relationships to model many-to-many relationships

The significance of Primary Master-detail Relationship in a junction object:

A. Look and Feel is inherited from Primary Master Object
B. Record Ownership is inherited from Primary Master Object
C. No such Significance
D. Both A & B

19. User records cannot be permanently deleted from the Salesforce.com

20. Import Wizard:

Personal: Contacts, Accounts

Organization-wide: Accounts, Contacts, Person Accounts, Leads, Solutions, Custom Objects

No opportunity!

User record cannot be imported via Import Wizard

21. Salesforce.com record IDs are identical in Production and Full Copy Sandbox

22. Roll-up Summary Fields: count, sum, max, min No Average!

Create Roll-up Summary field on:

- Object on master side of a master-detail relationship
- Opportunity products
- Accounts related opportunities
- Campaign member status/ custom fields

Type: number, currency and percent for SUM; number, currency, percent, date, date/time for MIN & MAX

Long text area, multi-select Picklist, description, system fields, cross-object formula fields, lookup fields, & auto number fields are not available for roll-up summary fields

Roll-up fields can trigger workflow rules and field validations.

23. 20 fields can be enabled for tracking on a custom Object.

24. Part of Profile:
    - Assigned App
    - Tab settings
    - Record type
    - Page layout
    - Object permission
    - Field permission (Field level security)
    - User permissions (User License)
    - Apex class access
    - Visualforce page access
    - Service provider access
    - Desktop client access
    - Login hours
    - Login IP ranges

    No Roles!

25. 5 Custom Summary Formula Fields are allowed on a single Report

26. Which of the following is not an available function in the Formula Fields?

    A. Hyperlink

    B. Substitute

    C. RPad

    D. Vlookup (- only works in Validation)

27. 4 Report Format:
- Tabular: similar to spreadsheet, with a single grand total
- Summary: group rows of data, view subtotals, and create charts
- Matrix: group rows and columns of data, source of dashboard
- Joined: multiple blocks of report, each block is a sub-report

Custom Report Types: defines the set of records and fields available to a report based on the relationships between a primary object and its related objects. Reports display only records that meet the criteria defined in the report type. Adm can create custom report types.

Analytic snapshot: reports data similar to historical records, only Tabular or Summary report formula. Schedule when to run the report

Conditional Highlighting: highlight field values on summary or matrix reports based on rages and colors you specify. Contain at least one summary field or custom summary formula.
- Only applies to the first summary field column in the table
- 3 ranges can be defined in the case of a Conditional Highlighting.

To email a report to other users, the report must be in a public folder with access granted to the other users.

If a report is run which returns 20,000 records, first 2000 records are displayed in the UI.

28. Running user of Dashboard: each dashboard has a running user, whose security settings determine which data to display in a dashboard. If it is a specific user, all dashboard viewers see data based on the security settings of that user.

Dashboards in Group Edition organizations are read-only.

- Running user concept allows users to view data which normally they cannot view.

29. SF Editions and Limits:
- Max # of Tasks: 75 in Professional, Enterprise, Unlimited, Developer
- Active Lookup Filters: 5/object all editions

- Attachments: 5 MB file, 2 GB for all except Personal
- Categories: 100 in Enterprise, Unlimited, Developer
- Category Groups: 5 total, 3 active in Enterprise, Unlimited, Developer
- Certificates: 50 in Enterprise, Unlimited, Developer
- Custom Apps: N/A in Personal, 1 in Contact Manager & Group Edition, 5 in Professional, 10 in Enterprise & Developer, Unlimited in Unlimited
- Custom Fields: 5/object in Personal, 25/ in Contact Manager, 100/ in Group & Professional, 500/ in Enterprise & Developer, 800/ in Unlimited
- Custom Label: 5,000 in Professional, Enterprise, Unlimited, Developer
- Custom Object: 5 in Personal, 50 in CM & Group, 200 in Professional, 400 in Developer, 2,000 in Unlimited
- Max # of Standard/Custom Fields history: 20 for all except Personal
- Formulas per report: 5 in all editions
- Activities: 20 in Professional, 100 in Enterprise, Developer, Unlimited
- Relationship Field: 25/obj in all editions except Personal
- Roll-up Summary Fields: 10/obj in all editions except Personal

30. A sales team is a set of users that normally work together on sales opportunities: account manager, sales representative, and pre-sales consultant.
    An account team work together on an account: executive sponsor, dedicated support representative, project manager.

31. Console is a tab that combines a list view and related records into one screen with different frames so that users have all the information they need when interacting with SF.
    Service Cloud console displays records and related items as tabs on one screen.

32. Organization-wide Default: a baseline level of access for each object and enable you to extend that level of access using hierarchies or sharing rules.
    Separate Organization-wide defaults: Summer 12, for internal and external users: default external access & default internal access, more restrictive

    Sharing rules: represent the exceptions to your OWD. If OWD is Public Read/Write, sharing rules can't be defined.
    Map category groups of roles: control access to data by mapping them to user roles.
    Queues: help manage leads, cases, service contracts, and custom objects. Records remain in a queue until it is assigned to a user or taken by one member. Any queue member or users above them in the role hierarchy can take ownership of records in a queue.

Teams: accounts, opportunities, cases. Use teams to allow other users access to their records.

33. Email Templates:
    - Text
    - HTML with letterhead
    - Custom HTML (without using a letterhead)
    - Visualforce (allow for advanced merging with a recipient's data, the content of a template can contain information from multiple records) Max 1MB

    Cannot send a mass email using a Visualforce email template!

    Email templates must be both public and active in:
    - Web-to-Lead
    - Web-to-Case
    - Email-to-Case
    - Assignment rules
    - Escalation rules
    - Auto-response rules

34. Salesforce **Rule Order**: VAsAuWE
    a. Validation Rules
    b. Assignment Rules
    c. Auto-response Rules
    d. Workflow Rules (with immediate actions)
    e. Escalation Rules

35. Validation Rules:
    - Verify that the data a user enters in a record meets the standards you specify before the user can save the record
    - Value of "True" & "False", & Error Message
    - Error Message display when rule return to "True" due to an invalid value
    - In Web-to-case, validation rules are enforced but no feedback to users
    - Not enforced in lead conversion
    - Detail page of a custom activity field does not associated validation rules. Go to **Your Name| Setup| Customize| Activities| Task/Event Validation Rules**

36. Auto-response Rules:
    - A set of conditions for sending automatic email responses to lead/case submissions based on the attributes of the submitted record
    -

37. Assignment Rules:

- Automate your organization’s lead generation and support processes

Lead & Case Assignment rules

- For each rule type, only one rule can be in effect at any time
- 15 max assignment rules in Enterprise, Unlimited, & Developer edition

Do not reassign owner – when lead/case is updated

38. Workflow Rule:

- Criteria that determine when SF executes the workflow rule
- Immediate actions to take when the workflow rule executes
- Time-dependent actions
- 25 workflow rules per entity

Workflow Actions:

- Email Alerts
- Tasks
- Field Updates
- Outbound Messages

Approval Processes: an automated process your organization can use to approve records in SF.

Approvers must have the “API Enabled” system permission to approve or reject approval requests via email.

Only users with access to the approval record can see the approval request post.

39. Escalation Rules

- To escalate cases automatically if they are not resolved within a certain period of time
- Only run during the business hours with which they are associated

To create an error-proof rule, always create the last rule entry with no criteria. This rule entry will catch any cases that the previous rule entries did not assign.

Escalation action:

- Age over – no two escalation actions can have the same number
- Assign to – user & queue must have the read permission
- Notification

Each time you save a case or change the case owner, your escalation rules re-evaluate the case.

Triggered on the last modification will not be reset each time a user:

- Add an activity
- Sends an email form the case record
- Add a related comments to the case

40. In Developer Edition, you can create a Managed package.
A managed package is a collection of application components that are posted as a unit on AppExchange, and are associated with a namespace and License Management Organization. (Beta, Released, Installed)
Managed package can be upgraded.

41. Forecasts Hierarchy
    - A nested, expandable list of forecasts users. It determines how forecasts roll up within the organization, and who can view and adjust them.
    - Must be a forecast manager to adjust forecast. Must be your manager can view and adjust your forecasts. Your manager's manager can only view your forecasts.
    - Can display forecasts in any currency active for your organization, but only adjust forecasts display currency is set to your organization's corporate currency.
    - If custom fiscal years are enabled, then you cannot use Standard Forecasting

42. Currency:
Single currency organization: administrators set the currency locale; users can set their individual language, locale, and time zone.
Multiple currency organization: administrator set the corporate currency; users can set their individual currency.
    - The corporate currency is the currency on which all of your conversion rates are based.
    - Deactivating a currency that is set as a user's personal currency automatically resets the user's currency to the corporate currency.
    - Forecasting currency amounts automatically covert to user's personal currency
    - Custom formula fields are not tied to any particular currency
    - Workflow rules and approval processes use filters convert all currency to corporate currency

    Advanced Currency Management
    - If org uses advanced currency management, the opportunity close date determines which conversion rate to use when displaying currency amounts.
    - Dated exchange rates are used for opportunities, opportunity products/product schedules, campaign opportunity fields, and related reports. Not used for

forecasting, currency fields in other objects.
- Support two roll-up summary fields btw two advanced currency management objects. Delete any currency roll-up summary fields using opportunities and accounts/custom objects.
- Cross-object formulas always use the static conversion rate for currency conversion.
- Cannot bind Visualforce pages that use <apex: input Field> or <apex: output Field> components.

Language: single language organization cannot change their language, although they can change their locale.

43. Territory Management:
    - An account sharing system that grants access to accounts based on the characteristics of the accounts.
    - Only affects accounts and the standard objects that have a master-detail relationship to accounts (e.g. Opportunities, but not leads)
    - Customizable forecasting is the prerequisite in order to enable territory management

44. Big Deal Alerts
    - One opportunity alert for your organization.
    - Trigger probability and trigger amount in corporate currency – threshold settings (different currency will convert to corporate currency)
    - An opportunity alert sends a notification the first time an opportunity reaches the threshold. No trigger additional probability subsequently goes higher.
    - Already triggered an alert and fell below can trigger again.

45. Formula fields are re-calculated every time they are seen.

46. If you delete an email from a case and then delete the case, you will not be able to retrieve the deleted email from the Recycle Bin!

47. Page Layouts & Field-level Security:
    - Control the layout and organization of buttons, fields, s-controls, Visualforce, custom links, and related lists. They also help determine which fields are visible, read only, and required.
    - Use field-level security as the means to restrict users' access to fields, reduce the

# of page layouts for you to maintain

- Field-level security settings override the visible and read-only settings on the page layout if the field-level security has a more restrictive setting than the page layout.
- Field-level security overrides the search layout
- Field-level security doesn't prevent searching on the values in a field. To set up your organization to prevent users from searching and retrieving records that match a value in a field hidden by field-level security, contact salesforce.com Customer Support.
- To automatically add a field to all page layouts and make it visible and required everywhere regardless of field-level security, make it a universally required field.
- Validation rule error message & rollup summary is not controlled by page layouts
- Roll-up summary and formula fields are always read-only on detail pages and not available on edit pages.

48. Opportunity: the sales and pending deals that you want to track.
    - Any potential revenue-generating event (i.e. sales deal)

49. The dashboard snapshot on the Home Page displays the Complete Dashboard set by the User himself

50. Though multiple campaigns can be influential, you can only designate one campaign as the primary campaign source on the opportunity

51. Customer Portal – provides an online support channel for your customers
    - Customer portal users cannot view the tags section of a page even it is included in a page layout

52. Global Search:
    Searches more record types and more field types
    Search Options: restrict your search to the records you own, exact phrase searches, and to divisions
    - Chatter feed searches aren't affected by your search scope; results include matches across all objects.

Search Terms: Separate words and may be found in different searchable fields within a record.

Wildcards and Operators:

- * match one or more character
- ? match a single character
- AND, OR, AND NOT, (), “”

Sidebar Search

Search Options: searches only a subset of records and fields, including name, phone, email, and standard address fields.

Search Terms: Searches are conducted as a phrase search and match terms in the exact sequence that they appear.

Advanced Search

In sidebar – refine search result by searching only items you own

- When Limit to items I own is selected, the search results don't return asset, idea, invoice, order, question, quote, reply, and user records because these records don't have owners

Searching for an exact phrase

Searching within a division

Choosing which object to search

- When all objects are selected, the search results don't return article, article management, content, document, product, and solution records. You can search for these records on their respective tabs.

Tags are searchable from Standard Search component.

53. Sidebar:

Left side of most SF pages

- Search
- Google Talk gadget
- Tags link & recent tags drop-down list
- Division
- Create new
- Calendar shortcut
- Recent items
- Messages and alerts
- Custom links
- Recycle Bin shortcut

Call Center users won’t see incoming calls if they collapse the sidebar!

54. Tags are words or short phrases that users can associate with most SF.com records to describe and organize their data in a personalized way.

55. When a user clicks on the Create New Apps option present in the list of Apps section, user is taken to developer.force.com page.

56. Packages are a collection of Force.com components and applications that are made available to other organizations through the AppExchange.

57. You cannot set the tab as a landing tab while creating the tab for the object.

58. Criteria-based sharing rules:
Determine who to share records with based on file values in records.

- i.e. shares all job applications in which the Department field is set to "IT" with all IT managers in your organization
- Used for automatically opening records by an administrator when they meet a data trigger point.
- A role or territory hierarchy still allows users higher in the hierarchy to access the records
- Metadata API can crate criteria-based sharing rules
- Can't include high-volume portal users
- for accounts, opportunities, cases, contacts, leads, campaigns, and custom objects
- up to 50 per object

59. Feeds:
Chatter feeds show you posts and comments you and other people make, as well as record updates across your Salesforce organization.
- Insert & Delete are allowed while writing a trigger on feeds item and feed Comment object.

60. Inline Editing
If both inline editing and enhanced lists are enabled, you can edit records directly in a list.
- You cannot edit multiple product records at once; they must be edited one at a

time.
- Inline editing is available in visual force pages
- Updating the content in printable lists views
- Changing field values on the records detail page

61. Field Sets:
    A field set is a grouping of fields.
    - You could have a field set that contains fields describing a user's first name, middle name, last name, and business title.
    - Click **Your Name | Setup | Customize**, select the appropriate object from the Customize menu, and click **Field Sets**.
    - Works on both Standard and Custom Objects

62. SF CRM Content can include all file types!

63. Parallel approval routing: the ability to send approval requests to multiple approvers in a single step

64. Which of the following are setting options for the User Interface?
    0. Enable Collapsible Sections
    1. Show Quick Create
    2. Show customer Sidebar Components on All Pages
    3. Transfer all Open Opportunities
    4. Enable Drag-and-drop scheduling on List Views

65. SF archives older activities according to:
    Events with a due date greater than 365 days old
    Closed tasks with a due date greater than 365 days old
    Closed tasks without a due date that were created more than 365 days ago

66. IF(ISPICKVAL(picklist_field)) = CASE(picklist_field)

67. Max 1000 records to be printed in the Printable View of a list view.

68. Custom object reports are not accessible when you add a custom object tab; you have to create a custom report type first.

69. System administrators have Report Builder permission by default, but not report wizard.

70. The SF Console is an example of UI.

71. Customizing User Interface Settings:

Enhanced Profile Management:

- Provides a streamlined experience for managing profiles. With it, you can easily navigate, search, and modify settings for a profile.
- 200 profiles can load in a single list view with Enhanced Profile management enabled

Hover Detail:

- Display an interactive overlay containing detailed information about a record when users hover the mouse over a link to that record in the Recent Items list on the sidebar or in a lookup field on a record detail page

Inline Editing
Enhanced List

72. Capability of the new Service Cloud console:
- provides data visibility by combining a list view and related records on one screen
- allows agents to view key record information in the highlights panel
- allows agents to take notes in an interaction log while in a call

73. Locale settings affect the delimiter of your exported CSV file

74. Case:
- A description of a customer's feedback, problem, or question. Use cases to track and solve your customers' issues.

Cases can be crated from:

Web-to-Case

Email-to-Case

On-Demand email-to-Case

- Connect for Outlook

75. Cloud Scheduler:
- Cloud Scheduler is now enabled by default for all organizations
- You can automatically see the New Meeting Request button on all eligible contact, lead, and personal account detail pages
- Administrators can add or remove the New Meeting Request button on multiple page layouts using the new Cloud Scheduler quick setup method

76. Service Cloud 2 helps you manage the complete lifecycle of customer service, from logging cases to suggesting and delivering solutions across multiple channels, including Web self-service and live agent support

77. Sales Cloud 2:
Accounts

Contacts

Marketing & Leads

Content Library

Opportunities and Quotes

No Case/Solution!

78. What can an administrator customize for the Service Cloud console?
0. Whether the record opens as a primary tab or sub tab
1. The fields displayed in the highlights panel
2. The interaction log fields displayed for objects without an Activity History related list
3. Whether the Softphone displays in the footer or sidebar
4. The objects displayed in the navigation tab

79. When creating a drill-to-detail dashboard, the source report must be grouped by record name, record owner, or feed post.

80. Identify the true statements about the workflow approval process:

A. While a record is submitted for approval the Admin can edit the record
B. You can forward an email approval request to another email address
C. The approvers delegate can also approve a request
D. Approvers can view an approval request from their home page
E. Approvers can only access an approval page from the application

81. Mini page layouts inherit record type and profile associations, related lists, fields, and field access settings from their associated page layout.

82. What happens when an email is sent to a customer from a case?
A. Case hierarchy is reset.
B. Case escalation is reset.
C. Case escalation rules are deleted.
D. Case assignments rules are deleted.

83. In the case Team list, users cannot view the case details and related lists depending on their rights.

84. If you have a dashboard on your home page, that dashboard will not automatically refresh every time you open Salesforce.

85. User cannot assign a status to their own ideas

86. How can you ensure that a value is entered in a field?
A. By applying field-level security

B. By setting the property in the page layout

C. By creating a lookup field

D. By defining a Picklist

87. Your co-worker Bob needs to convert his lead in Salesforce. What should he do first?
Check for duplicates.

88. Which of the following tasks does inline editing support?
   A. Changing field values on the records detail page
   B. Modifying content of related lists
   C. Modifying values of calculated fields
   D. Updating the content in printable lists views
   E. Modifying the values of special fields

89. Identify the dashboard components from the given list:
   A. Dates
   B. Tables
   C. Gauge
   D. Filters
   E. Summary
   F. Matrix

90. Identify the features of Salesforce Service and Support:
   A. Self-Registration
   B. Track my cases
   C. View Suggested Solutions
   D. Salesforce Ideas
   E. Log a Case
   F. View Comments

91. On which Contacts Related List does the Request Update button appear?
   A. Contacts
   B. Activity History (Correct Answer)
   C. Email
   D. Open Activities

92. What are the characteristics of the cloud computing model?
   A. Runs on your own servers
   B. Pay-as-you-go
   C. Automatic upgrades
   D. Upfront capital expense
   E. Real-time
   F. Faster

93. Master and Parent records should be loaded first so that Detail and Child records can be mapped to the appropriate Master/parent record ID.

Detail/Child records can be mapped using the Parent record ID or an External ID

94. Record is a collection of fields related to a specific item in SF.

95. You can use the Data Loader to mass delete attachments!

96. Custom formatting can be applied to standard auto-number fields

97. Identify the true statements about workflow approval process:

A. When a record is submitted for approval, the Administrator can edit the record.

B. You can forward an email approval request to another email address.

C. The approver's delegate can also approve a request. (Missed)

D. Approvers can view an approval request from their homepage (Your Answer)

E. Approvers can only access an approval page from within the application

98. Which statement about the Status field is accurate?

A. Only profiles that have the "Edit" permission on the ideas object can assign status.

B. Only profiles with the field level security of Read-only or Visible can view the Status field. (Missed)

C. the Status field must be enabled on the Field Layout for ideas. (Missed)

D. Both ideas and Answers communities can use the Status field. (Your answer)

E. the Status field is a multi-select Picklist.

99. What types of briefcase settings are available at the user level in the Salesforce?

A. Manually selected (Your Answer)

B. Opportunity-based Briefcase (Your Answer)

C. Activity-based Briefcase (Your Answer)

D. All my accounts

100. The Mass Delete feature does not include an automatic backup step!

101. With Customizable Forecasting you can forecast any of the following data except:

A. Amount

B. Quantity

C. Units of Product Family

D. Units of Individual Products

102. Chatter is a SF application tools enables instant collaboration across your company.

103. VLOOKUP() can be used to validate data against an existing table

104. Cases are related to accounts & contacts.

105. In SF, Data Storage includes everything except Attachments, Documents, and SF Content Objects.

106. Trusted IP range: are issued to identify regular SF users. Include IP addresses that are used in conjunction with a browser cookie.

107. Excel is an unsupported tool

108. Purpose for Profile:

Determine what users can do with the records they can access

Determine what users can see in the UI

Determine what functionality users can access

109. Your internal solution knowledgebase can be setup as a self-service portal allowing your customers to help themselves.

110. The data loader uses SOQL to construct queries.

111. A custom report – a report that we can edit and delete as long as we crated it or have the rights

A standard report – the out-of-box reports that come with SF.

112. Cases can originate from: an email, your company's customer-facing website, someone else in your company, and a phone call

113. Data cleansing is the process of: creating format consistency and removing bad data.

114. Recent items hovers & Lookup hovers use mini-page layouts

115. Record Locking is a process of preventing users from editing a record regardless of field level security / sharing settings

116. Mobile Lite – a free, restricted version of Salesforce Mobile that available to any Salesforce user who doesn't have a mobile license.

User can view, create, edit, and delete accounts, assets, contacts, leads, opportunities, events, tasks, cases, and solutions. They also have access to their dashboards.

- Support fewer standard objects
- Doesn’t provide support for custom objects
- Doesn’t all ADM to customize or crate mobile configurations
- Not supported for partner portal users

117.